



SALVAGE MASTERS
OF THE WORLD

TSAVLIRIS PIRAEUS

"He lives, he rules,
he is master of the world"



Cover:

Mosaic of Hellenistic painting,
in the National Museum of Naples,
depicting Alexander the Great,
supreme commander of the Hellenes,
leading his forces against King Darius III
of Persia at the battle of Issus in 333 BC.



While salvage is the stuff on
which fiction is based, all
operational pictures used in
this brochure have been
taken by salvage men on
actual location and come
from the Tsavliris archives.

The Editor

*"The Muses gave the Greeks genius;
The Gods made them great sailors"*
Horace



OURS IS A TALE OF TRADITION

The Tsavliris Group was founded over half a century ago by Alexander G. Tsavliris, a young refugee from Asia Minor, whose grandfather had become a merchant mariner in the last decade of the 19th Century.

Privately controlled and widely diversified, the Tsavliris Group is involved in shipping, marine salvage, deep-sea towage, pollution control, offshore support, ship and cargo preservation, wreck removal, diving and sub-sea works, firefighting, rescue at sea and related services. The group also maintains a port tug service in Piraeus and other Greek ports.

At the end of the 1960s, the Tsavliris tug fleet comprised 30 units, making it the largest registered tug owner in the world. Complemented by a 15-strong drycargo ship fleet, Tsavliris employed over 1,000 persons and ranked among the world's premier maritime groups.

Presently, we are the leading Greek-flag tug operator, the major salvage and towage contractor in the Mediterranean, and the most active emergency response contractor in the international sphere.

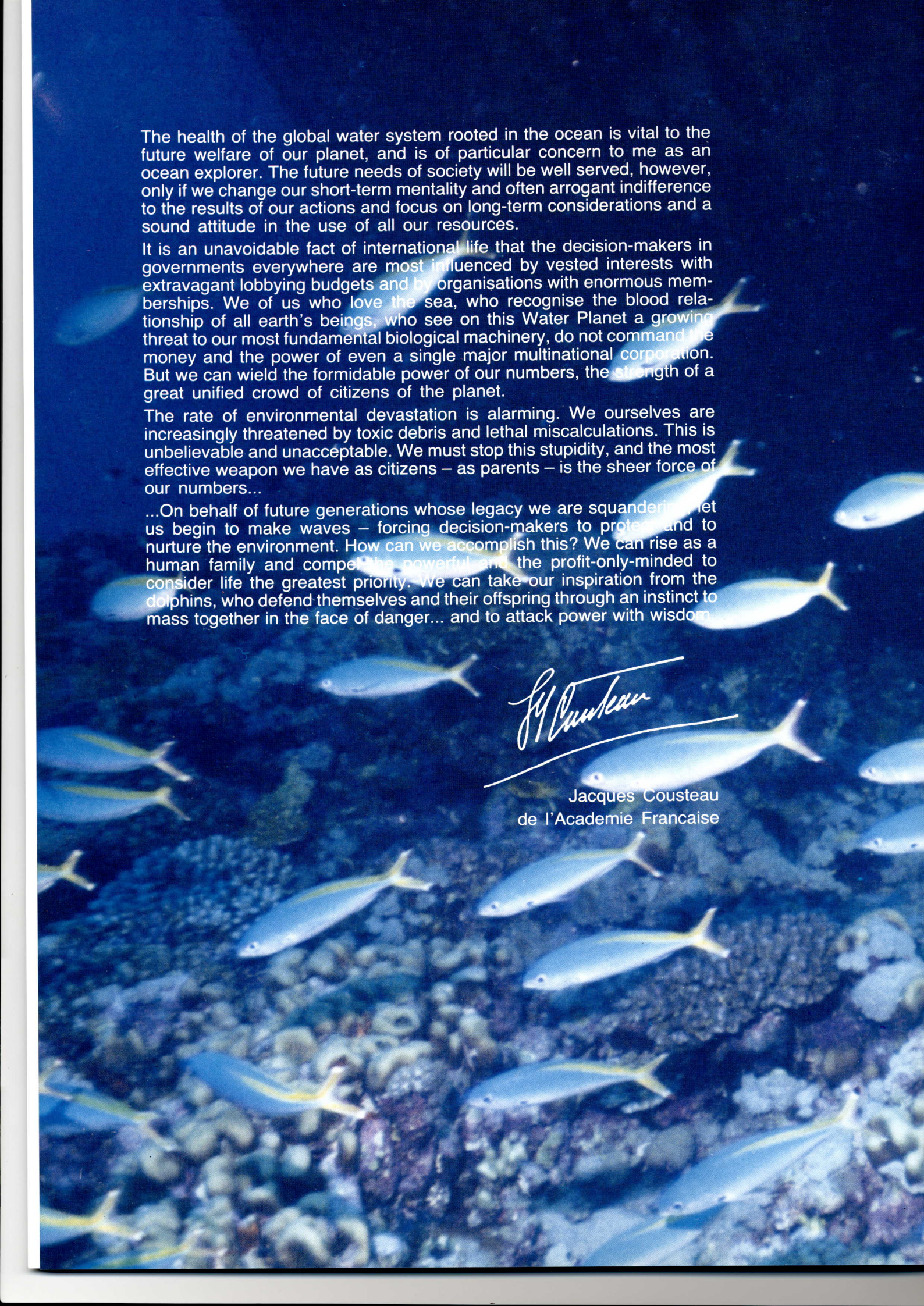
Tsavliris maintains a fleet of salvage tugs on station at strategic locations worldwide, enabling us to render service to our international clientèle around the clock. Indeed, during the last 25 years the company has performed more than 500 salvage operations under Lloyd's Open Form, No Cure No Pay. Further, it is significant that, notwithstanding the wide range of services offered, Tsavliris is considered the purest international salvage company, deriving 95% of its revenue from Lloyd's Form Salvage contracts.

Salvage embraces man's struggle against the elements and it can be extremely distressing when calamity strikes. We at Tsavliris believe it should be a 'friendship business' and our approach of treating casualties as clients, entitled to customer service, has been the core to our success.

Tsavliris, an organisation desirous of increasing commercial competitiveness, is also proud of the contribution it is making individually, and with others, towards ensuring the maritime industry is a safer and a cleaner one.

We shall regard this booklet a success if, after your reading it, you feel you have gained an insight into the work of that rare breed of dedicated people... the salvage men.

The Chairman, Tsavliris Group.

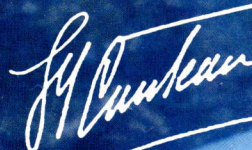
A school of blue tang fish with yellow stripes is swimming over a coral reef. The fish are moving from the top left towards the bottom right. The background is a deep blue ocean with a variety of coral and sea anemones visible on the reef floor.

The health of the global water system rooted in the ocean is vital to the future welfare of our planet, and is of particular concern to me as an ocean explorer. The future needs of society will be well served, however, only if we change our short-term mentality and often arrogant indifference to the results of our actions and focus on long-term considerations and a sound attitude in the use of all our resources.

It is an unavoidable fact of international life that the decision-makers in governments everywhere are most influenced by vested interests with extravagant lobbying budgets and by organisations with enormous memberships. We of us who love the sea, who recognise the blood relationship of all earth's beings, who see on this Water Planet a growing threat to our most fundamental biological machinery, do not command the money and the power of even a single major multinational corporation. But we can wield the formidable power of our numbers, the strength of a great unified crowd of citizens of the planet.

The rate of environmental devastation is alarming. We ourselves are increasingly threatened by toxic debris and lethal miscalculations. This is unbelievable and unacceptable. We must stop this stupidity, and the most effective weapon we have as citizens – as parents – is the sheer force of our numbers...

...On behalf of future generations whose legacy we are squandering, let us begin to make waves – forcing decision-makers to protect and to nurture the environment. How can we accomplish this? We can rise as a human family and compel the powerful and the profit-only-minded to consider life the greatest priority. We can take our inspiration from the dolphins, who defend themselves and their offspring through an instinct to mass together in the face of danger... and to attack power with wisdom.

A handwritten signature in white ink, reading "Jacques Cousteau". The signature is fluid and cursive, with a long horizontal line extending from the end of the name.

JY Cousteau

Jacques Cousteau
de l'Academie Francaise



OUR ORIGINS



CLÉE VUE GÉNÉRALE DE ZOUNGQUI DAK, AD. 1906.

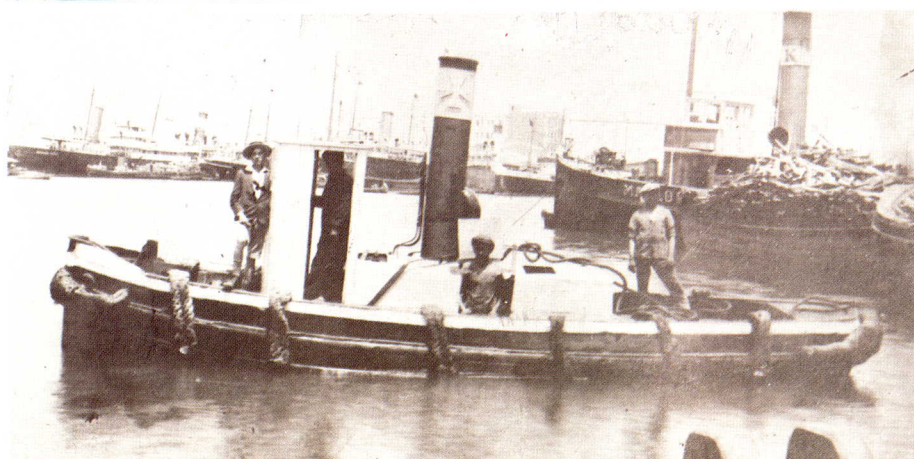


Zonguldak, coal mining town on the Asia Minor Black Sea, at the turn of the century. Statue in Livarzi town square of Theodore Tsavlis, great benefactor (1840 - 1921). Port of Piraeus in 1915, much as Alexander Tsavlis must have found it. The 'small beetle' – young Alexander Tsavlis can be seen forward.



*"Seamen - all of us,
from father to son
sea-folk from the cradle"*

Andreas Embiricos (Greek poet,
born Braila, Romania, 1901)



*Many wonders there are, and yet none
is more wonderful than man.
He journeys over the grey ocean with
stormy Notos crossing through waves
that surge about him ...*

*And he has taught himself speech and
wind-swift thought, and the ways of
building an ordered state, and he has
taught himself to escape the arrows of
the frost and of the rain, when it is hard
to sleep under the open sky; the
all-resourceful, he is never at a loss
whatever comes his way. Only from
death will he not devise an escape.*

Sophocles (Antigone)



Alexander G. Tsavlis (1914 - 1973)
The 'all-resourceful'

Roots of our founder, Alexander Tsavlis can be traced to Livarzi, a small village inconspicuously lying on the slopes of Mount Erymanthus in Greece's Peloponnese. Mythology marks the mount as the place where Heracles captured the great boar and Artemis used to hunt. It was also the place where the first shot was fired in the Greek War of Independence, March 25, 1821.

His grandfather, Andreas Tsavlis, a seaman by profession, immigrated to Asia Minor and opened a small inn in the coal mining town of Zonguldak on the Black Sea, where Alexander was born and lived until he returned to Greece in 1922, to eventually launch a career in commerce.

With the support of his uncle, who was involved in coal bunkering in Piraeus, young Alexander (with his brothers and uncle) bought a tiny wooden coal burning tug of about 10 hp, which they named *Alecos* and nicknamed *Bourboulas* ('small beetle').

Working as deckhand in the mornings and company clerk in the afternoons, Alexander attended night school to acquire an education. He continued his training in London, working 'through the ranks', eventually establishing his own business in 1939. At the end of the Second World War he purchased his first ship, a 1,200 dwt tons collier, which he named *Alexander T.* His first oceangoing ship, which he named *Master Nicolas*, soon followed as the budding owner set about creating a fleet of drycargo ships.

Alexander returned to Piraeus in 1956 to become one of the expanding shipping community's leading owners.

But, long fascinated and impressed by the actions and bravery of the salvage men, Alexander Tsavlis established a salvage operation in 1964, with the purchase of the British Admiralty tug *Hengist*. Renamed *Nisos Crete*, this unit was the first of what became known as the *Nisos* tugs, as the Tsavlis company, over the course of the next few years, grew into the largest registered tug owner in the world.

There have been various fleet renewal programmes since, and from the early 1970s vessels have been given the names of ancient Greek gods and demigods. Today, the all Greek-flag 'T-Tug' fleet is active in virtually every aspect of salvage and towage.

PICTURES FROM THE PAST

The month-long Atlantic struggle of the tug *Turmoil* to save the U.S. ship *Flying Enterprise* (December 1951 - January 1952) rekindled Alexander Tsavlis' longstanding admiration for the salvage industry and put into motion a chain of events which culminated in the creation of a fleet of tugs named after Greek islands... the *Nisos* tug fleet.

One of the vessels in this fleet was the *Turmoil*, acquired along with other Bustler class tugs, the *Warden* and *Mediator* and respectively renamed *Nisos Kerkyra*, *Nisos Delos* and *Nisos Zakynthos*. Though the *Nisos* fleet gave way in 1973 to the demigod-named tugs, the Tsavlis company was already an established force in salvage and towage.



"Pleasure is the actions of the present
the hope of the future
and the remembrance of things past"

Aristotle

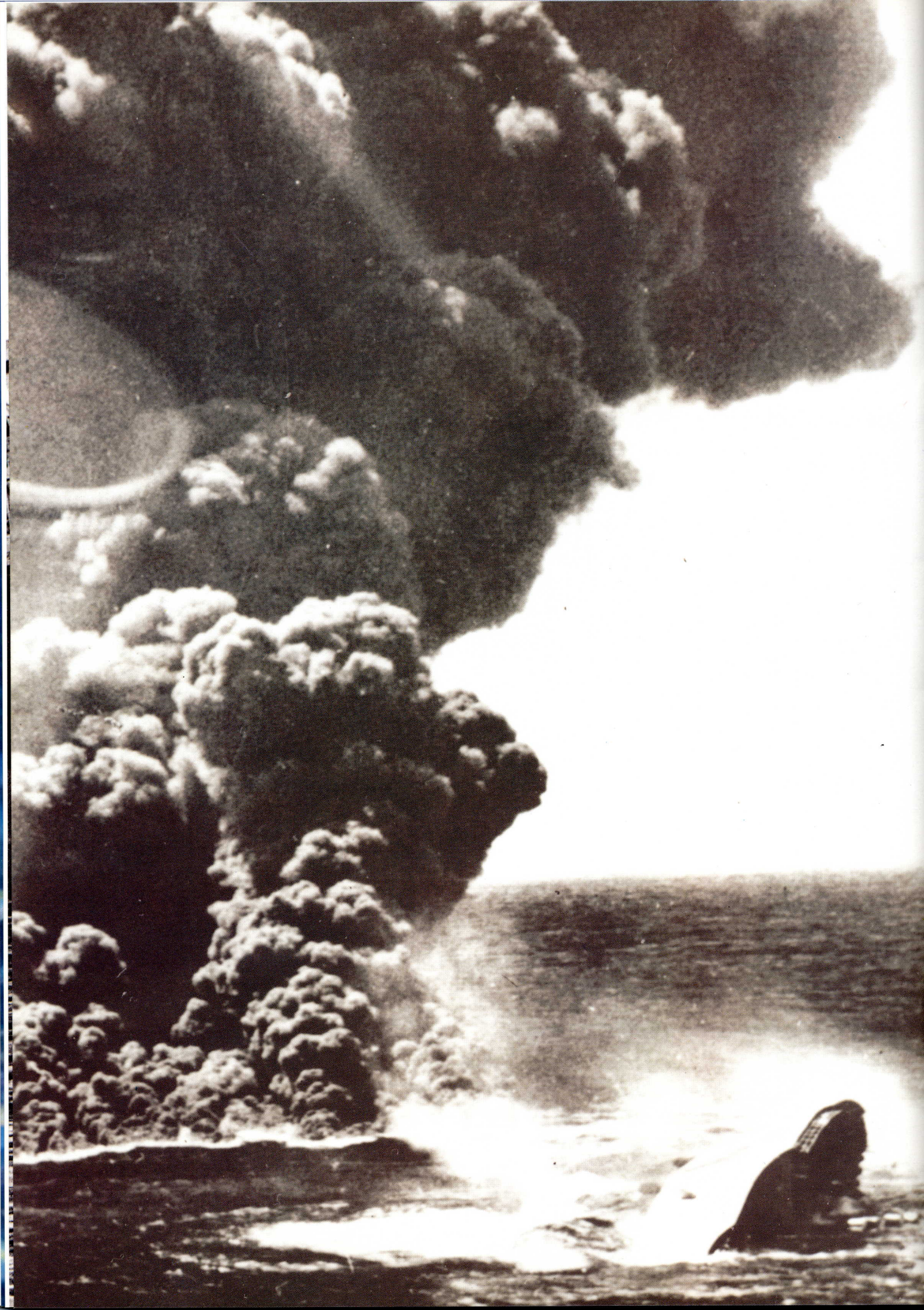


The *Nisos Zakynthos*,
renamed *Atlas*,
was donated to
the Greek government in 1979
under whose ownership
she finished her career.



"If you can make one heap
of all your winnings
and risk it
on one turn of pitch-and-toss..."
Rudyard Kipling (Poem 'If')





committed to our customers

Founded on safe procedures,
attention to detail and efficient,
flexible cost-effective solutions,
Tsavliris is able to provide an
extensive scope of services.

Salvors of Life & Property
in Danger at Sea

International (Marine Salvage) Contractors

World-Wide Marine
(Emergency Response) Contractors

Marine Pollution Combat,
Abatement & Control

Environmental (Marine)
Protection Awareness

Contingency Planning & Handling

Deployment of Rapid Response Teams



*"Shipping like any other technical matter depends
mainly upon technical training and it is not
appropriate to deal with it in an incidental or occasional
manner. On the contrary, one has to be constantly
involved without being distracted by anything else."*

Pericles (Thucydides 'History' I, 142)





Firefighting: more than just pouring on water.



Only success counts.



the company that cares

Ocean Rescue, Salvage and Towage
 Deep Sea Salvage and Towage World-Wide
 Fire - Fighting and Control
 Environmental (Marine) Protection
 Pollution Combat, Abatement, Containment
 and Control
 Oil Spill Control and Clean-up Operations
 Prevention of Oil Pollution (incl. Deployment
 of Booms)
 Emergency Petroleum Spill Response
 Emergency Discharge of Oil and/or Chemicals
 from Disabled Tankers
 ULCC/VLCC STS Transfer Operations
 Emergency Off-loading of Cargoes from
 Sunken or Disabled Ships
 Recovery (Ship and Cargo) Operations
 Cargo Lightening, Storage, Transshipment and
 Onward Transportation
 Salvage and Preservation of Perishable
 Goods
 Hazardous Cargoes/Materials Removal and
 Disposal
 Toxic and Dangerous Cargoes Handling
 Refloating Operations – carried out by all
 recognised means
 Ground Tackle Deployment
 Pumping-out and De-watering Services
 Casualty Husbandry and Maintenance
 Machinery Preservation and Corrosion Control
 Anti-Corrosive Chemical Treatment
 Casualty Repair and Engineering
 Supply of Inert Gas Generators and
 Associated Equipment
 Supply of Electrical Power, Fresh Water and
 other Utilities



"Above all is the sea"
 Thucydides

environmentally friendly

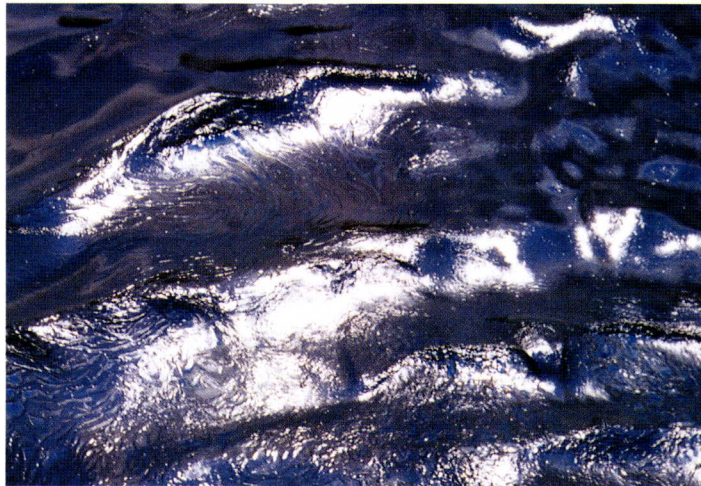
Towage Approval Inspection and Preparation
Anchor Handling and Offshore Support
Rig Moves and Supplies
Piggy-back Mounting Operations
Hook-up and Pre-commissioning of Marine Structures
World-Wide Ship Delivery and Marine Transportation
Underwater Search and Recovery Services
Underwater Survey, Maintenance and Damage Repairs
Surface and Underwater Use of Explosives
Underwater Inspection Work (incl. Video / Documentation Services)
Wreck (Shallow Water) Demolition and Removal
Rapid Deployment of Fly-away Salvage Crews and Strike Teams
Deployment of Rapid Response Teams and Trouble Shooters
Planning Escape, Evacuation and Rescue from Offshore Installations
Effective Crisis Management
Risk Management and Analysis
Analysis of Alternative Salvage Methods
Project Management and Feasibility Studies
Management and Consultancy Services
Pre/Post Sales Consultancy Services
Legal and Claims Advice
Training of Seagoing and Shore-based Personnel
Shipping Casualty Public Relations Services
Advising on Major Accident Hazards
Coastal and Harbour Towage at Greek Ports



"Sea power is very great indeed"
Pericles



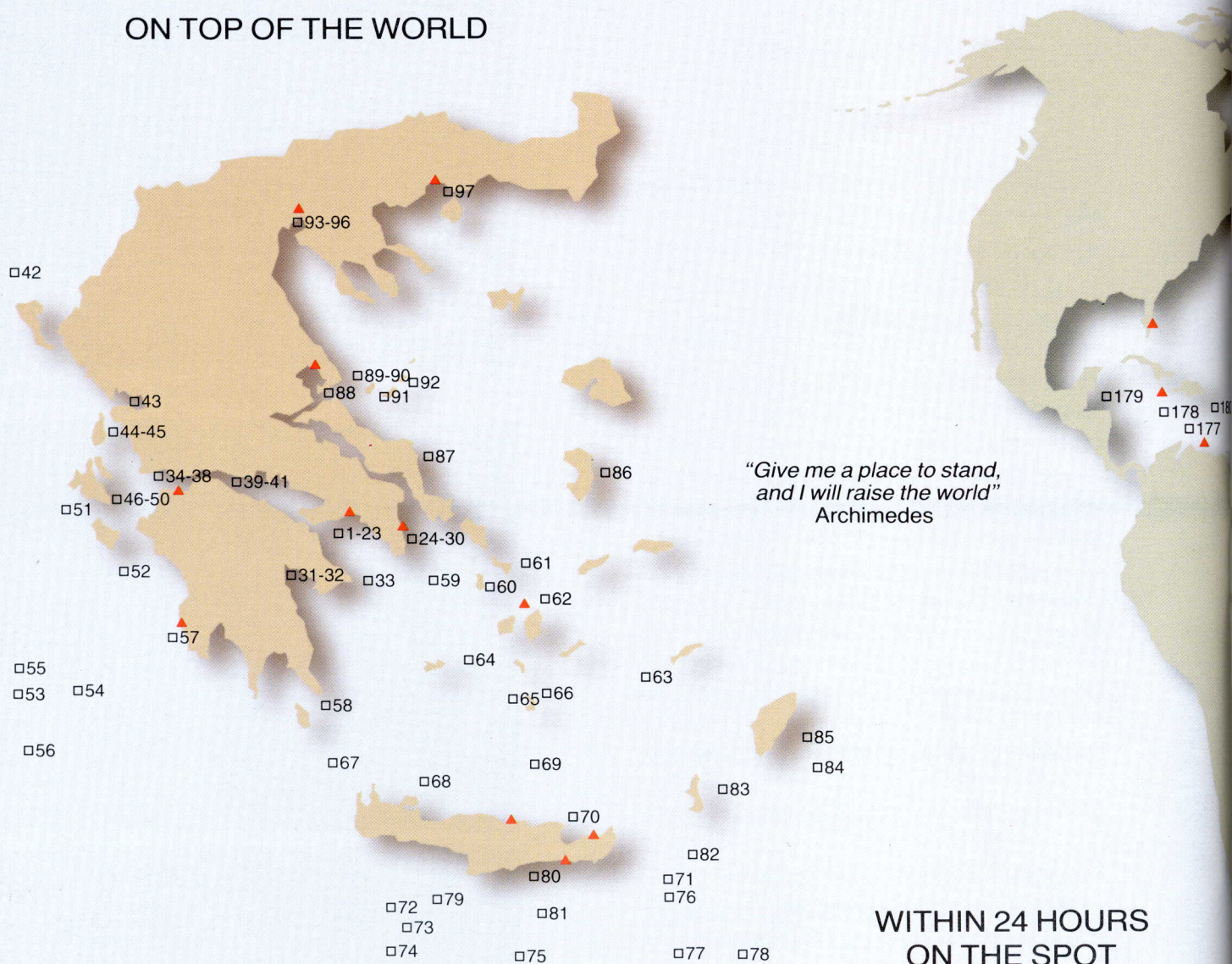
Looking for clean solutions.



The naked truth.



ON TOP OF THE WORLD



▲ SALVAGE STATIONS MAINTAINED PERMANENTLY, SEASONALLY OR PERIODICALLY DURING THE LAST 25 YEARS

□ SALVAGE OPERATIONS PERFORMED UNDER LLOYD'S OPEN FORM IN THE LAST 10 YEARS

GREECE

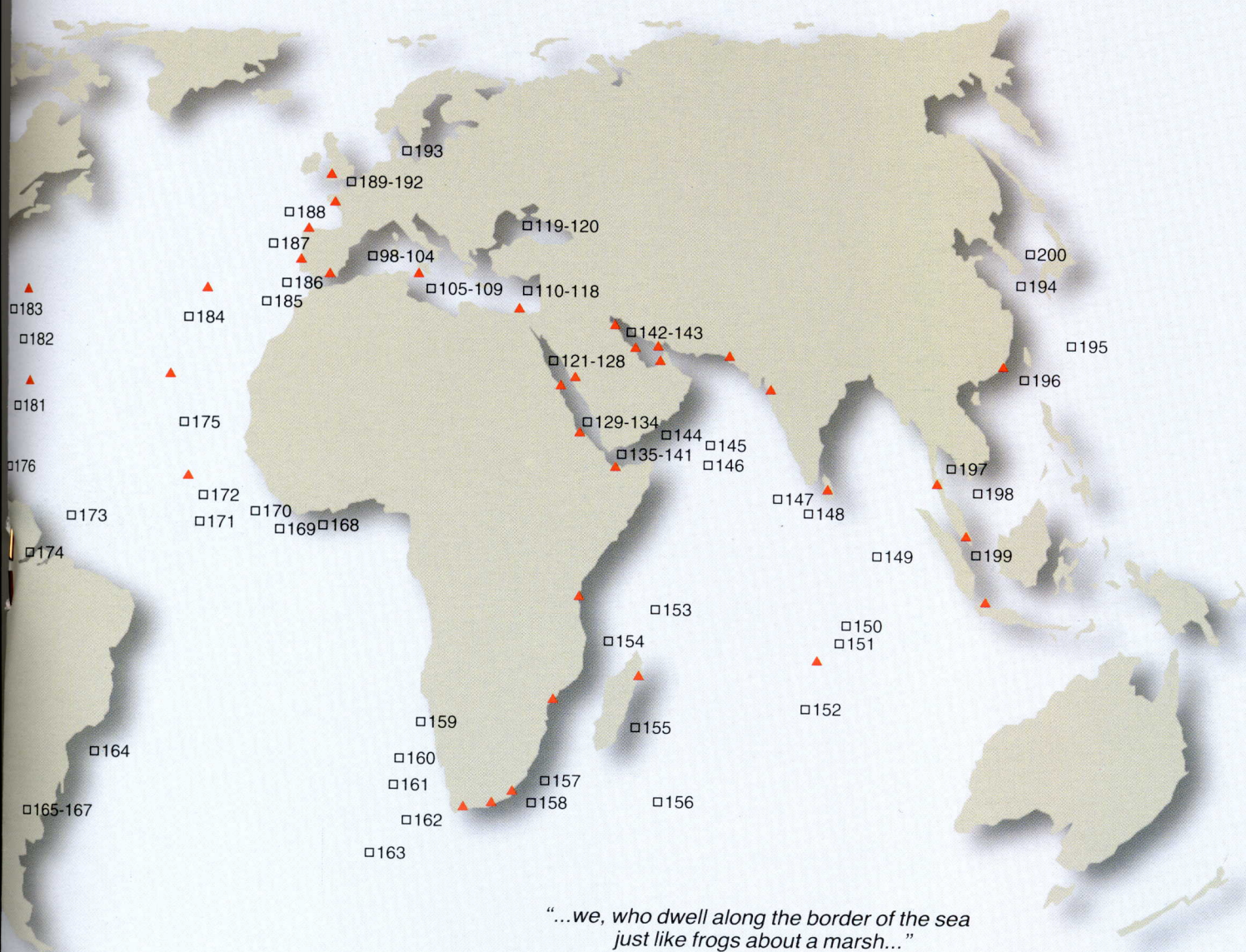
- | | |
|---------------------|-------------------------|
| 1. "NAVARINO" | 22. "KING MINOS" |
| 2. "ALEXANDER MIND" | 23. "ANANGEL GREATNESS" |
| 3. "PETER" | 24. "ATHENEAN REEFER" |
| 4. "PITSICOS" | 25. "NOTOS" |
| 5. "ALECOS" | 26. "ALIAGA STAR" |
| 6. "FORUM SPIRIT" | 27. "YPAPANTI" |
| 7. "VASILIOS VI" | 28. "PHILLIP" |
| 8. "IRINI G.F." | 29. "ALEXFAY" |
| 9. "ATLANTIS" | 30. "SEASCOUT" |
| 10. "ELENI" | 31. "KHUMBU" |
| 11. "ALYARMUK" | 32. "CHRYSEIS" |
| 12. "PACHA II" | 33. "NEPTUNIAN" |
| 13. "RIO MAR" | 34. "ALEA II" |
| 14. "ELISA" | 35. "SUN LIGHT" |
| 15. "MARIKA L" | 36. "JUTTA" |
| 16. "PHILLIP" | 37. "IONIAN GALAXY" |
| 17. "MAIA IV" | 38. "MEGALOCHARI" |
| 18. "GULF PRINCESS" | 39. "APACHE" |
| 19. "SPALMATORI" | 40. "FERYAL KALKAVAN" |
| 20. "ANGY" | 41. "AIRO" |
| 21. "MARINICKI" | 42. "LINKA" |

- | |
|------------------------|
| 43. "DIMITRIS N" |
| 44. "MARMARAS" |
| 45. "SOPHI B" |
| 46. "NAGLA STAR" |
| 47. "FIRAS D.L." |
| 48. "ALEXANDRA K III" |
| 49. "GAROUFALIA" |
| 50. "ANNA X" |
| 51. "DANIA" |
| 52. "DROMON" |
| 53. "DIAMANT MERCHANT" |
| 54. "M SYCOUTRIS" |
| 55. "AZUR TRADER" |
| 56. "SOFIA N" |
| 57. "SHIRLEY" |
| 58. "D.P. PAPASTRATIS" |
| 59. "TATIANA" |
| 60. "PATVIN" |
| 61. "TULLIKI II" |
| 62. "LAMA" |
| 63. "JIM STEVE" |
| 64. "CHRISTOS" |
| 65. "AGHIA TRIADA" |
| 66. "FORUM PRIDE" |
| 67. "SEAGUARDIAN" |
| 68. "GULF PRINCESS" |
| 69. "EVALI" |
| 70. "PROSPERITY" |
| 71. "GONGOLA" |
| 72. "FIDELITE" |

- | |
|---------------------|
| 73. "ODYSSEY" |
| 74. "SAADALLAH" |
| 75. "GLYFADA FAITH" |
| 76. "VASSO" |
| 77. "VISHNU" |
| 78. "PEGASUS" |
| 79. "PANAGIOTIS" |
| 80. "KATHIANA" |
| 81. "UNIHOPE" |
| 82. "GEMAR I" |
| 83. "GLAFKOS" |
| 84. "MERCURY" |
| 85. "ATALANTE" |
| 86. "NISSOS CHIOS" |
| 87. "ANKASIM" |
| 88. "JOHN N" |
| 89. "BEGA" |
| 90. "AGNITA" |
| 91. "ATHINA T" |
| 92. "THEMISTOCLES" |
| 93. "PANOMAR" |
| 94. "ANGELIKI II" |
| 95. "FORUM STAR" |
| 96. "KORTANK" |
| 97. "PHILIPPOS D" |

MEDITERRANEAN SEA

- | |
|------------------------|
| 98. "KIMOLIAKI PISTIS" |
| 99. "OREGAN" |
| 100. "ALEXANDROS P" |



*"...we, who dwell along the border of the sea
just like frogs about a marsh..."*
Plato (Phaedon/109)

- 101. "VASSILIOS G"
 - 102. "KOUNTOURIOTIS"
 - 103. "IDEAL GAVEL"
 - 104. "THEA TYCHI"
 - 105. "VENETA"
 - 106. "DEPPY"
 - 107. "QUEEN EVI"
 - 108. "SAINT HELEN"
 - 109. "NIKAS"
 - 110. "ELEISTRIA"
 - 111. "SALEM N"
 - 112. "MOTHER HEROIC"
 - 113. "MISR GRAIN"
 - 114. "ANGELIKA R"
 - 115. "JUVENA"
 - 116. "FLAG DESPINA"
 - 117. "ALEXANDROS I"
 - 118. "THYELLA"
- BLACK SEA / MARMARAS SEA
- 119. "DIAMANTO"
 - 120. "LADY LORA"
- RED SEA / DJIBOUTI:
- 121. "EARLY STAR"
 - 122. "ORION VI"
 - 123. "ERITHIANI"
 - 124. "NINI PATERAS"
 - 125. "GLYFADA SUN"
 - 126. "KRONOS"

- 127. "KEN SKY"
 - 128. "WINDFALL"
 - 129. "WORLD AJAX"
 - 130. "NISSOS ITHAKI"
 - 131. "DAL CARRIER"
 - 132. "OSLO VICTORY"
 - 133. "LAUBERHORN"
 - 134. "GRACE L"
 - 135. "JEROM"
 - 136. "PANAGIOTIS S"
 - 137. "ATIA C"
 - 138. "ORPHEUS"
 - 139. "EXPLORER V"
 - 140. "CHRISTOS A"
 - 141. "M SYCOUTRIS"
- PERSIAN GULF
- 142. "DESPINA Z"
 - 143. "TEVIOTVAN"
- ARABIAN SEA /
INDIAN OCEAN /
EAST COAST OF S. AFRICA
- 144. "N. MERSIN"
 - 145. "OWL TRANSPORTER"
 - 146. "RICE TRADER"
 - 147. "TRUST"
 - 148. "KOSTAS"
 - 149. "BONI"
 - 150. "ANESTO D"

- 151. "BEECO AMERICA"
 - 152. "PALM TRADER"
 - 153. "KYRIAKI"
 - 154. "TRADE RELIANCE"
 - 155. "BABY"
 - 156. "ATTICA REEFER"
 - 157. "PACIFICOS"
 - 158. "ATLAS PRIDE"
- SOUTH ATLANTIC
- 159. "IOS"
 - 160. "ALEXANDROS"
 - 161. "NINETA"
 - 162. "SANTOS II"
 - 163. "EFFY N"
 - 164. "FLAG EPOS"
 - 165. "PSILI"
 - 166. "ANDROMEDA"
 - 167. "CHOKO STAR"
- NORTH ATLANTIC
AND
CARIBBEAN SEA
- 168. "ZYGOS"
 - 169. "RHODIAN TRADER"
 - 170. "MESSARIA"
 - 171. "VASSO"
 - 172. "VETA"
 - 173. "ANEMI"
 - 174. "PRIGIPOS"

- 175. "FATHER A"
 - 176. "KAMPOS"
 - 177. "LITSA N"
 - 178. "KAMPOS"
 - 179. "STEPHANIE"
 - 180. "SAN JOHN I"
 - 181. "LA PAIX"
 - 182. "KAMPOS"
 - 183. "SEALUCK"
 - 184. "MILOS L"
 - 185. "BRIGHT STAR"
 - 186. "ADELPHA"
 - 187. "STAVRAKIS II"
 - 188. "FLAG EPOS"
 - 189. "VENUS"
 - 190. "STAVROULA"
 - 191. "FEN"
 - 192. "VIVI M"
 - 193. "ZONGULDAK Z"
- FAR EAST
- 194. "CAPTAIN VENIAMIS"
 - 195. "IRENES ZEST"
 - 196. "VIXEN"
 - 197. "NINI PATERAS"
 - 198. "PROMETHEUS"
 - 199. "VASHIP"
- YELLOW SEA
- 200. "IOLCOS LEADER"

*"Remember:
No human condition is ever permanent.
Then you will not be overjoyed in good fortune,
nor too sorrowful in misfortune "*
– Isocrates (On Impermanence)



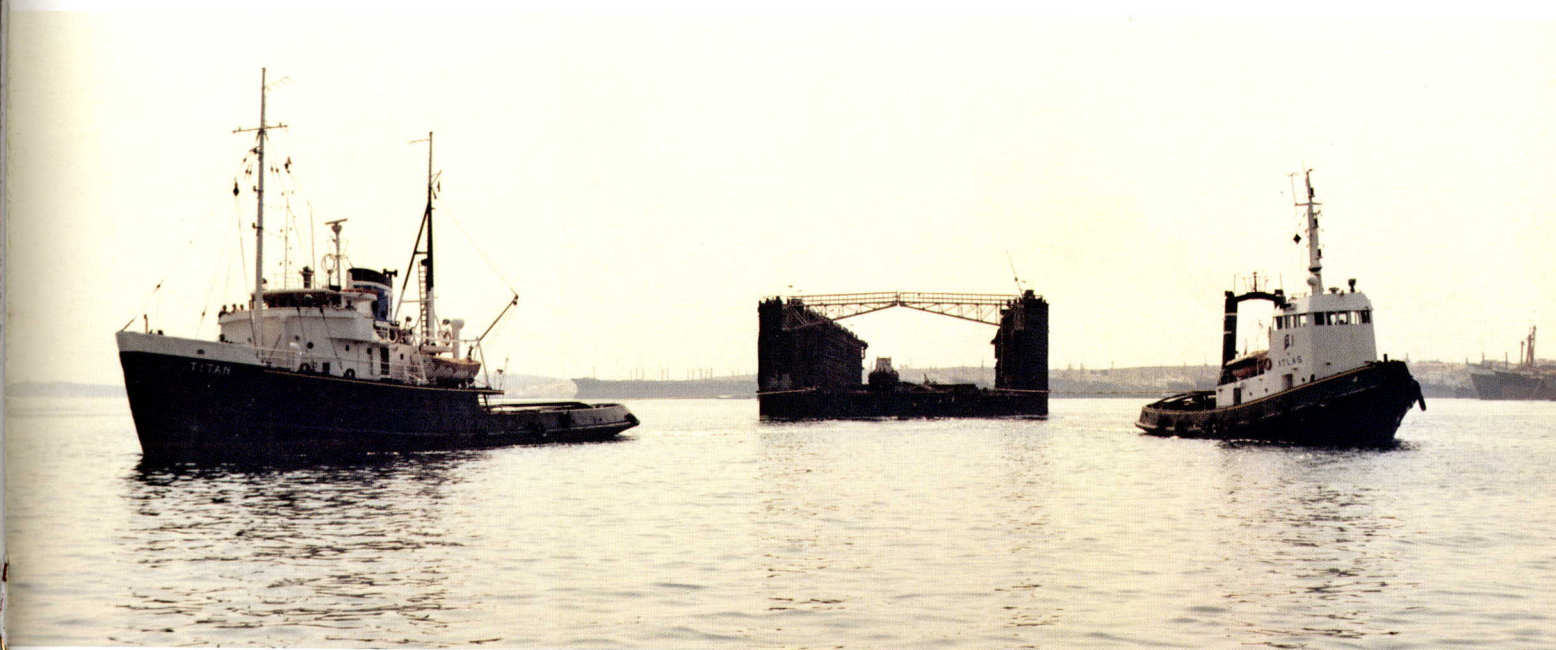
Goddess Isis Pelagia, protectress of sailors.

*"Salvors are like characters in Dickens,
they are never satisfied."*

Gerald R.A. Darling QC,
Lloyd's Appeal Arbitrator

*"An article devoid of quotes, one that
consists entirely of the author's own observations
and conclusions, will generally leave readers
dissatisfied and unpersuaded, as well as bored."*

Federal Appeals Judge, Alex Kozinski
(dissenting), *Masson v. New Yorker Magazine, Inc.*



join forces with the best

Directed from the company's Piraeus headquarters, Tsaviris salvage masters and engineers have built up their skills and know-how the practical way... rescuing countless vessels and saving human lives in salvage operations often carried out under extremely adverse conditions.

Following the successful completion of a salvage operation, salvage awards are usually assessed by experienced Lloyd's Arbitrators.



Lending a helping hand.



First aid at sea.



"The contractors are well known professional salvors based at Piraeus, who keep salvage tugs on station... The services were performed by professional salvors and were carried out with professional skill under the direction of a salvage officer. Value of the salvaged property is substantial."

Gerald R.A. Darling QC, (16 July, 1991)

Casualty: *Grace L*

"The place of stranding was remote from professional salvage resources... The contractors deserve considerable credit for taking the responsibility associated with salvaging the casualty... Total out of pocket expenses were just over \$1m, a very large sum, which only a dedicated large professional salvor would be able and willing to make."

Richard F. Stone QC, (12 July, 1985)

Casualty: *Sea Luck*

"The firefighting party from both tugs remained onboard the casualty and there was personal risk to them. These were meritorious services."

Geoffery J.B.G. Brice QC, (27 July, 1984)

Casualty: *Gongola*

"Although the contractors used no equipment or manpower of their own, their commitment was such that had any difficulties or delays occurred they would have been responsible for overcoming them... This responsibility is not to be lightly regarded and was of substantial benefit to Respondent interests."

George K. Beattie QC, (25 July, 1990)

Casualty: *Nini Pateras*

"The contractor was able to bring to the scene a powerful tug and this was the key to the success of the operation. Those onboard the tugs had to exercise skill and care in manoeuvring in confined waters."

Alastair Stewart-Richardson QC, (5 February, 1985)

Casualty: *Patvin*

"The contractors are well known professional salvors... They have invested in salvage, not least in the *Megas Alexandros*. Keeping her on station is a matter deserving of encouragement."

Richard F. Stone QC, (6 March, 1987)

Casualty: *Odyssey*

"The risk of getting little by reason of the small size of the salvaged fund is, however, one which salvors have to run and the contractors must have been well aware of that from the outset in the circumstances of this case. It is to their credit that they were willing to take it on, and in light of the casualty's parlous condition there can be no injustice to the Respondents in awarding a large share of this fund to the contractors."

John F. Willmer QC, (7 February, 1985)

Casualty: *Marika L*

"Services were performed in an expert and professional manner. These contractors are noted for their ability to muster salvage craft from a long distance, and they produced the craft, personnel, equipment and salvage plan which allowed these services to proceed smoothly and successfully."

George K. Beattie QC, (31 May, 1991)

Casualty: *Lauberhorn*



"By deeds and not by words"

Aeschylus



synergy at work



taking the strain





"Services were carried out in wind and sea conditions which were severe at times... The refloating was well planned and coordinated. The contractors' services in rendering salvage in North Yemen... in removing the risk of pollution and its unpredictable consequences merit encouragement."

George K. Beattie QC, (31 May, 1991)

Casualty: *Lauberhorn*

"Services were rendered promptly and efficiently by the contractors employing their powerful salvage tug *Megas Alexandros*. Making fast in darkness and in the prevailing conditions exposed the tug and her crew to danger... It is on occasions such as this that their presence is needed: their policy calls for encouragement."

Geoffrey J.B.G. Brice QC, (9 August, 1991)

Casualty: *Sea Guardian*

"The *Hermes*, on station at Patras, was despatched without Lloyd's Form having been agreed... The benefit conferred was extensive... The weather might well have had serious consequences for the *Anna X* and her cargo if she had remained aground... The contractor despatches personnel to almost anywhere to take charge of, and render salvage services, with whatever salvage instruments may be available locally."

Alastair Stewart-Richardson QC, (11 December, 1989)

Casualty: *Anna X*

"In the absence of assistance arriving from *Apollon*, *Rice Trader* would have been stranded within an hour... The tug *Apollon* is a valuable and well equipped salvage instrument."

David W. Steel QC, (22 January, 1985)

Casualty: *Rice Trader*

"The contractors have recently been investing heavily in salvage equipment and that is worthy of generous encouragement... So is their willingness to provide assistance and incur the cost of doing so."

Gerald R.A. Darling QC, (10 December, 1984)

Casualty: *Venus*

"Services were performed by the salvage tug *Megas Alexandros* and *Atlas*. Both those tugs were owned and operated by Tsavlis and are evidence of their commitment to salvage."

Anthony P. Clarke QC, (14 February, 1992)

Casualty: *Veneta*

"The contractors of course are well known professional salvors... It is desirable that professional salvors are encouraged to offer their services in inhospitable places like Hodeidah."

Michael N. Howard QC, (19 April, 1991)

Casualty: *Grace L*

"The dangers to the *Glafkos* and her cargo of bagged flour were relatively high and the services meritorious. They were performed by professional salvors with a large investment in salvage which is very much of benefit to the maritime community."

Geoffrey J.B.G. Brice QC, (18 January, 1985)

Casualty: *Glafkos*



"The courageous man does better in all his deeds"

Homer (Odyssey)



tough jobs demand tough performance



a tradition of trust



PIGGY-BACK MOUNTING

While undergoing repair in Perama, an explosion ripped through the 86,000 dwt tons tanker, *Anangel Greatness*, causing the forepart to flood and sink. Tsavliris was engaged under Lloyd's Form, and over the next four months undertook an operation involving gas freeing the vessel, preventing pollution, assisting in the search for missing persons, surveys, video and photographic work, getting the vessel on an even keel, cutting away tangled deck plating, cutting her in two and preparing her for piggy-back mounting before towing her onto the submersible heavy lift vessel, *Sibig Venture*, for transportation to Korea for repair.



"Never undertake a project, unless it is manifestly important and nearly impossible"

Edwin Land



striving for excellence



we know the ropes

Experienced technicians become more skilful when given first class back-up. To ensure the salvage staff continues to meet the demands of modern shipping, Tsavliris has continually invested in upgrading its resources, including the training of field and office personnel. This has seen the creation of a highly motivated team, specialised and equipped for rapid emergency response.



"Tell me, Muse, the story
of that man of many ways..."
Homer (Odyssey)



dependable power



MEGAS ALEXANDROS

80 tons bp - 10,000 hp



APOLLON

70 tons bp - 6,000 hp



ATLAS

35 tons bp - 4,000 hp



TITAN

25 tons bp - 2,500 hp



HERMES

25 tons bp - 2,500 hp



PROTEUS

20 tons bp - 2,000 hp



*"Do not talk to Greeks of quivers nor of bows of war,
talk to them only of masts and oars and of fine ships,
which give them pleasure as they sail across the foam-flecked sea..."*

Homer (Odyssey)

"We, the Shipping Community of Greece, comprising shipowners, operators, managers and agents, masters, deck and engineer officers and seamen, representing an historic industry, voluntarily commit ourselves to eliminate ship-generated marine pollution".

From the DECLARATION OF VOLUNTARY COMMITMENT TO SAVE THE SEAS



friends for life

SAVE THE SEAS

The oceans are the cradle of life but they are seriously endangered, especially by pollution. Recognising this, the shipping community of Greece established the Hellenic Marine Environment Protection Association – HELMEPA – as the cornerstone of a voluntary commitment to Save the Seas.

Marking the 10th Anniversary of HELMEPA, the Secretary General of IMO, had this to say:

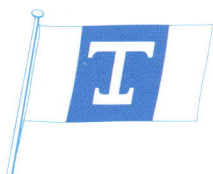
"In the ten years that have passed since it was founded in 1982, HELMEPA has become not only well known but well respected throughout the maritime world. It has organised seminars and published books and guidelines which have been of great value in raising professional standards. At the same time its imaginative and well-planned publicity campaigns have made the general public aware both of the dangers of pollution and of the part that they themselves can play in preventing it.

A great deal has been achieved during that period – but the signs are that even more will need to be done during the next decade. It is reassuring for IMO to know that it will have the support of HELMEPA, in its efforts to secure "safer shipping and cleaner oceans". HELMEPA, in turn, will have the full cooperation and encouragement of IMO in the years to come".

William A. O'Neil
Secretary General, International Maritime Organisation

Tsavliris has always fostered cooperation and involvement in the search for all round excellence. As active members of the International Salvage Union we have made a significant contribution towards the good of the industry. In addition, Tsavliris is proud to have been associated with the following institutions over the years:

Lloyd's of London • European Tugowners Association, London • International Salvage Union, London • Greek Salvage & Tugowners Association, Piraeus • Hellenic Chamber of Shipping, Piraeus • Union of Greek Shipowners, Piraeus • Greek Shipping Co-operation Committee, London • Hellenic Marine Environment Protection Association, Athens • Hellenic Technical Chamber, Athens • Baltic Mercantile & Shipping Exchange, London • Baltic & International Maritime Council, Copenhagen • Institute of Chartered Shipbrokers, London • Institute of Arbitrators, London • Chartered Insurance Institute, London • International Law Association, London • London Maritime Arbitrators Association, London • Panhellenic Seamen's Federation, Piraeus



the salvage machine



MEMBERS OF THE TSAVLIRIS MARITIME GROUP OF COMPANIES

ALEXANDER G. TSAVLIRIS & SONS MARITIME COMPANY

10 Akti Poseidonos
185 31 Piraeus
Greece

Telephone: (01) 4174 385, 4174 975, 4176 574
A.O.H.: (0295) 41 579, (01) 3240 077
Telex: 21 2677 TSAV GR
Telefax: (01) 4173 434
Telegrams: SALVETOW PIRAEUS

TSAVLIRIS (HELLAS) MARITIME CORPORATION S.A.

10 Akti Poseidonos
185 31 Piraeus
Greece

Telephone: (01) 4118 511-5
A.O.H.: (01) 8955 557, (01) 4961 274
Telex: 21 2338 TSAV GR, 21 2497 TSAV GR
Telefax: (01) 4118 517
Telegrams: TSAVLICO PIRAEUS

TSAVLIRIS (SHIPPING) LIMITED

Rodwell House
100 Middlesex Street
London E1 7HJ
United Kingdom

Telephone: (071) 283 7734
A.O.H.: (0444) 45 7136, (071) 3580 995
Telex: 88 4291 TSAVUK G
Telefax: (071) 283 3615
Telegrams: SHIPMANAG LONDON E1 7HJ

*"Poseidon, holder of the earth, blue-haired lord,
be kind in heart and help those who voyage in ships"*

Homer (Odyssey)

Acknowledgements:

Aegean Maritime Museum
Academie Française
International Maritime Organisation
Hellenic Marine Environment Protection Association
Piraeus Port Authority
Tsavliris Archives

ODYSSEUS BLESSES HIS LIFE

May you be blessed, my life, that passed the heaviest trial of all, and with the light breath of a spring's cool breeze knocked down the fortress of my own unpitying ego. Then slowly as I grew more gentle, I longed to pass even beyond sweet large-eyed Love and in my arms clasp tight all of my native land like a maid's body. O glittering harbours, sand-smooth beaches, tossing boats, mountains with crystal waters and the pungent thyme, old crones who spin their wool, maidens with fertile wombs, brave gallant lads who fight the earth or foaming sea, stones, bodies, souls, how could my mind contain you all?

NIKOS KAZANTZAKIS

The Odyssey: A Modern Sequel, XVI

Outside back cover: Crest of Macedonian Kings

There is only one Macedonia and it is Greek.
It has been for more than 3,000 years,
it is historically documented,
and it will remain for ever Greek.



MACEDONIA IS ONLY GREEK